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How good is your batting rate when it comes to hiring employees?

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Watch a funny but yet educational video about Leadership.

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Mentoring and Coaching for the Business Incubator Organizations in Jalisco Mexico.

### **HIRING EMPLOYEES: A LESSON FROM PETER DRUCKER.**

"Executives spend more time in managing people and making people decisions than on anything else, and they should. No other decisions are so long lasting in their consequences or so difficult to unmake. And yet, by and large, executives make poor promotion and staffing decisions. By all accounts, their batting average in no better than 0.333: at most one third of such decisions turn out right; one third are minimally effective; and one third are outright failures.

Managers making people decisions will never be perfect, of course. But they should come pretty close to batting 1.000, specially because in no other area of management do we know so much" (Peter Drucker, The Essential Drucker, p.127, 2001).

### **LEADERSHIP:**

Watch this funny but yet educational video about Leadership. Pay attention to the conclusions of the speaker regarding the importance of the first follower.

<http://sivers.org/ff>

### **GTC'S NEW PROJECT:**

GTC is proudly collaborating with SEPROE (Secretariat of Economic Promotion in Jalisco Mexico) coordinating a Mentoring and Coaching Program for the Business Incubator Organizations of the State of Jalisco.

The project goals are:

1. Implement a methodology where most of the 40+ business incubator organizations in Jalisco share best practices, knowledge, and experiences through a Mentorship-Protégé program.
2. Improve the skills and competitiveness of the professionals collaborating with the business incubator organizations of the State of Jalisco.
3. Identify the next steps and areas of development for the business incubator organizations of the State of Jalisco.